KITZ

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The Reliable Brand



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KITZ CORPORATION Corporate Profile



KITZ is dedicated to increasing corporate value by providing products and services that embody originality and quality.



Chairman Yuhsuke Shimizu (left) President and Chief Executive Officer Kimio Kobayashi (right)

Since its establishment in 1951, KITZ Corporation has supplied products for applications ranging from the home to industrial processes as a manufacturer of valves and other devices for the control of fluids.

Over the years, we have grown into one of the world's leading valve manufacturers. Today, the KITZ brand has a solid reputation for outstanding quality in Japan and around the world.

As we enter a new century, concerns are growing about the global environment and access to sustainable sources of energy. At the same time, we are witnessing the advent of a society driven by sophisticated information and telecommunication technologies.



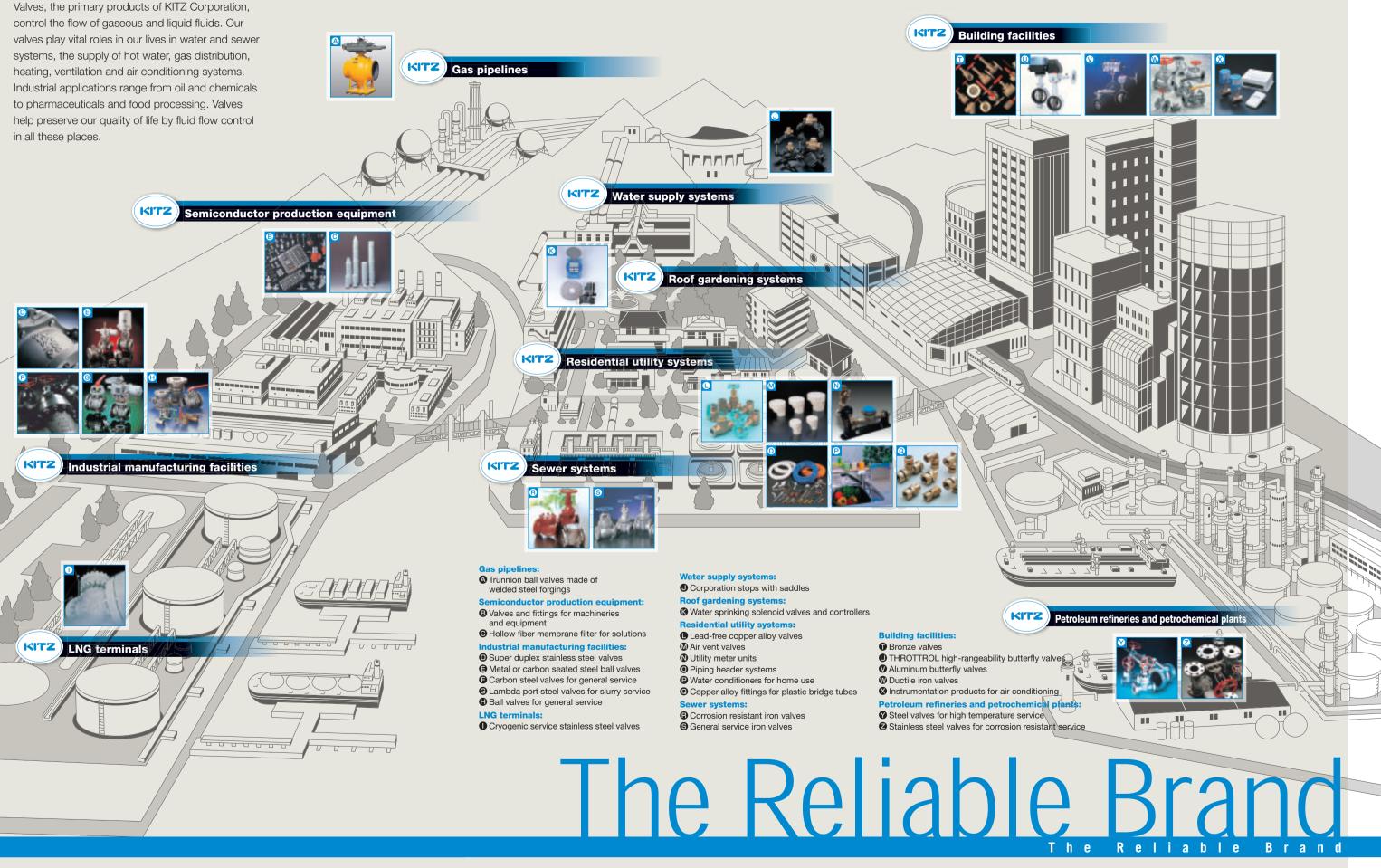
These developments will significantly alter our operating environment in the years ahead. KITZ Corporation is dedicated to increasing its corporate value through the provision of products and services rooted in originality and quality. We will focus on achieving even greater satisfaction for our customers, shareholders and the communities in which we operate.

KITZ Corporation will remain a manufacturer that concentrates on valves and other devices to control fluids, constantly working toward the goals of helping make our lives more fulfilling and earning the trust of all stakeholders.

President and Chief Executive Officer

Vin Kolrefort

Many Roles **KITZ Products Play in Our Lives**

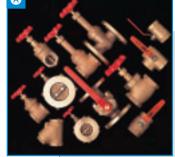


The Reliable Brand



Product Lineup Targeting Requirements for Flow Control

Valves must be engineered to meet the demands of a broad spectrum of applications. Designs need to match the material, whether water, gas, oil or another substance, that is to be controlled. Temperature, pressure, control systems and other factors are also key considerations. With a diverse assortment of products, KITZ Corporation is able to meet every customer need involving valves.



















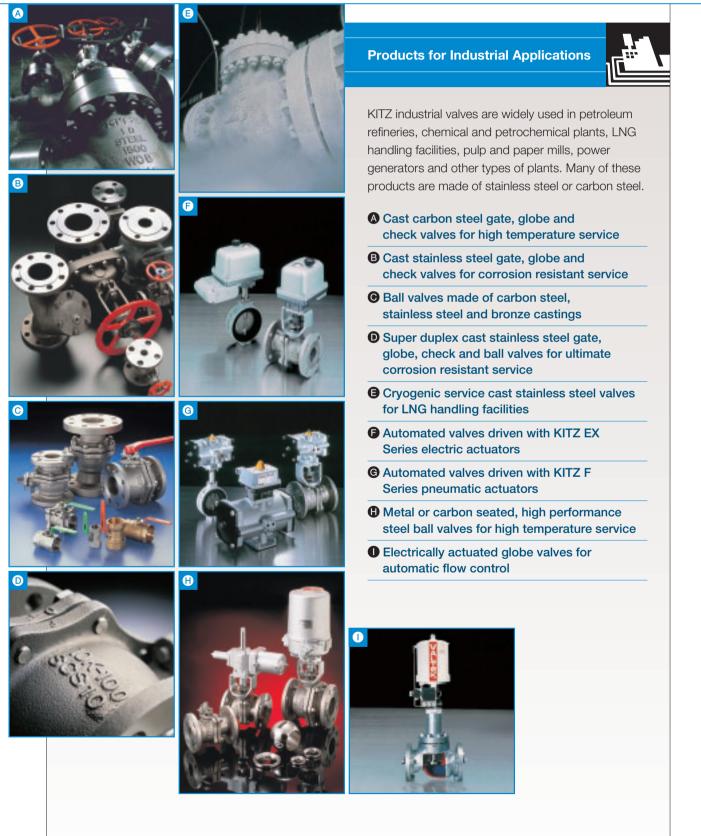
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Products for Buildings and Residential Utilities



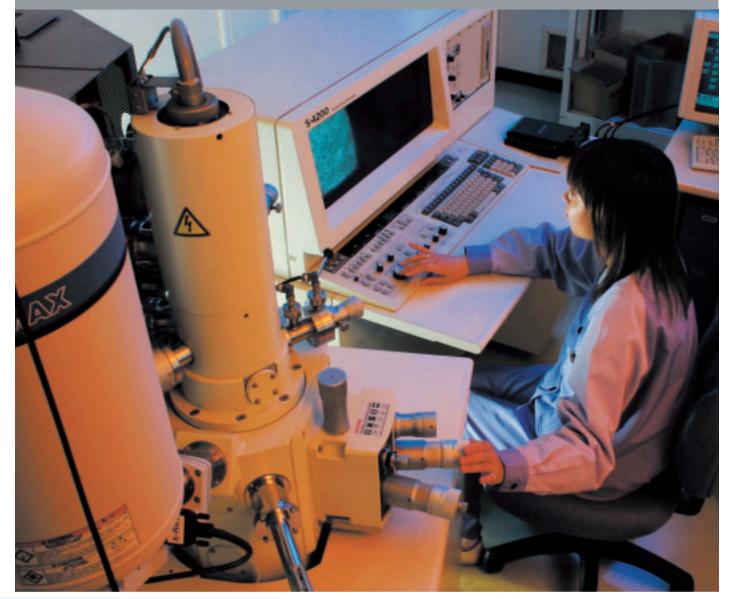
These products are essential to the operation of water and sewer systems, the distribution of hot water, heating, ventilation and air conditioning equipment, and many other items that are part of daily activities. Many of these products are made of cast bronze or iron.

- Cast bronze gate, globe, check and ball valves and strainers
- B Cast iron gate, globe and check valves
- Cast aluminum butterfly valves
- Cast ductile iron gate, globe, check and ball valves and strainers
- Lead-free copper alloy gate, globe, check and ball valves (KEEPALLOY)
- Piping header systems for water supply
- **G** Utility meter units for residential buildings
- Instrumentation ball valves and controllers for air conditioning systems
- Plastic air vent valves for draining systems (Tsuuki-ban)



Technology

KITZ's R&D organization creates value-added products for customers the world over.





Starting out as a producer of manual valves, KITZ Corporation now employs advanced technology and quality control expertise to meet today's market needs with automated, centralized and other sophisticated fluid control techniques. Even more innovative products are being created by sharing technology within the KITZ Group and through alliances with other companies.

This is what the KITZ brand stands for.

Prioritizing R&D That Targets Skill, **Streamlining and Speed**

Operations at KITZ Corporation are guided by the goal of "aiming for greater corporate value by strengthening technologies to provide customers with products that are impressive and innovative." To accomplish this, KITZ Corporation conducts R&D activities, the basis for all corporate activities, on the following concepts.

Skill—Integrated technological skills extending from the preparation of materials to the manufacturing of products

Streamlining Streamlined, lightweight product designs that conserve resources and reduce energy consumption

Speed—Speedy development of products that anticipate upcoming market needs

Exclusive Test Analysis Skills Underpin Outstanding Reliability and Quality

One of the world's leading integrated valve manufacturers, KITZ Corporation manufactures more than 40,000 types of products.* The retention of industry-leading expertise in the analysis of tests is instrumental to the Company's ability to supply customers in many markets with products having excellent reliability and quality.

Tests and analysis at KITZ facilities are repeated and performed under conditions identical to how products will be used by customers. Only designs that pass a punishing series of reliability tests are allowed to join the KITZ product lineup.

Through the analysis of these tests, KITZ Corporation is working relentlessly on the development of new products and materials.

* Each one of the available combinations of bore sizes, pressure classes and shell materials of the products of the same design is counted as one for the estimate.

Technologies and Fabrication Skills That are Environmentally Friendly

Protecting the global environment is a major theme at KITZ. The Company has established a philosophy, management policy and action guidelines regarding environmental issues.



This test is to verify that, after resilient sealing components of a ball valve have been deteriorated by a simulated plant fire external leakage of the line fluid is minimized by metal-to-metal interface contact of valve component parts, and eliminates concern about increased magnitude of the fire



By using 3D CAD technology, engineers can check the shape of parts and products, and even confirm that they can be assembled with precision before these items are actually made. This speeds the development process and cuts costs

KEEPALLOY



This globally patented lead-free copper alloy employs bismuth and selenium instead of lead. This has met the world's most rigorous criterion of a maximum of 0.01mg/liter of lead percolation into drinking water, which came into force in Japan in April 2003.

Fire Test

3D CAD System

Aggressive measures are taken to develop products and technologies (production processes and materials) as well as conduct the entire product fabrication process in a

manner that minimizes the environmental impact.

Products made of KEEPALLOY, a leadfree copper alloy, are one example of how KITZ products reflect environmental issues. KITZ Corporation developed and commercialized this material on its own, creating an exclusive lineup of environmentally friendly products.

In all, KITZ Corporation is taking numerous actions to reduce the environmental impact of its products with the goal of becoming an environmentally sensitive company.

Environmental Management Policies Winning Trust through Firm Commitment to Our Environmental Philosophy

- 1. Create products and services that are environmentally responsible for their entire life cycles, from development and design through manufacture, use and disposal.
- 2. Reduce the Company's environmental impact by constantly improving recycling and reuse systems to efficiently use natural resources.
- 3. Raise environmental protection activities to a higher level by establishing internal environmental standards based on the strict compliance with applicable laws and regulations.

Working on Technology to Meet **Even Greater Demands**

Starting out as a maker of manual valves, KITZ Corporation now supplies valves that meet sophisticated demands for automation and centralized control. Some valves are operated pneumatically or electrically. Other valves are automatically controlled by computers. Through the years, KITZ Corporation has always taken on the challenge of adopting even more advanced technology.

Also driving progress is technology sharing within the Group and with other companies through alliances. This process has produced many advances, including super-clean technology for semiconductor manufacturing equipment and high performance separation technology for precision filtration.

Production

Stringent guality management systems and the global division of production tasks yield consistently high-guality products.





An exclusive production system, extending from order receipt through development, manufacture and delivery, eliminates waste, cuts costs and speeds deliveries. Further backing up the reliability of KITZ products are exacting testing standards and a rigorous quality management program.

This is what the KITZ brand stands for.

Using KICS to Manufacture Products Based on a Market-Driven Concept

To supply customers with products when they are needed, and in the necessary quantities, KITZ Corporation employs an innovative management system called KITZ Innovative and Challenging System (KICS). This system covers every step from the receipt of orders to the development, manufacture and delivery of products.

Production under KICS employs the just-intime method. Since this system originates from the information received from customers, it ensures that products are always created in a way that mirrors customer needs. KITZ calls this "product fabrication based on a marketdriven concept."

Reliable Quality Management Program Stands behind the KITZ Brand

Placing priority on international quality assurance standards, KITZ Corporation in November 1989 became the first Japanese company and the first among flow control equipment manufacturers in the world to earn the ISO 9001 certification. This standard applies to every aspect of quality management, beginning with order receipt and going all the way to shipment and after-sales service. KITZ Corporation conducts a stringent quality management program based on an exclusive quality assurance system that covers material selection, production processes, assembly, tests and inspections.

In July 2001, KITZ Corporation was the first Japanese valve manufacturer to be certified to carry the CE safety marking that is required by the European Union.



KICS is an exclusive comprehensive management system to oversee product development. manufacturing and sales activities driven by the KITZ spirit of innovation and taking on new challenges.

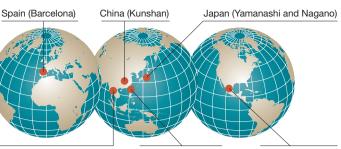
Production Bases



national standard for quality management systems. KITZ Corporation has earned this certification at all its factories in Japan and other countries.



KITZ (Thailand) Ltd. is the largest KITZ production facility outside Japan. In recent years, output capacity has been raised to reinforce its position as a key member of the global manufacturing network.



Thailand (Samutorakarn)

Taiwan (Kaohsiung)

Mexico (Revnosa)

ISO 9000 Series Certification

The ISO 9000 series is an inter-

Overseas Manufacturing Bases



Global Production Network

In response to the rapid globalization of its markets, KITZ has assembled a worldwide production network in which all products are made in the most suitable locations. Able to meet a broad range of customer needs, this network can supply products in a timely manner along with quality, prices, delivery schedules and services that meet customers' expectations.

Major production locations are as follows.

- Japan: Plants in Japan handle everything from product development through manufacture, concentrating on value-added products. Priority is placed on new markets, new materials and new design functions. Japan also performs a vital role as the "control tower" for global manufacturing activities.
- Thailand: KITZ's plants in Thailand produce mainly copper alloy valves and butterfly valves. The plants combine sophisticated equipment with the just-in-time production method to achieve high productivity and adhere to the market-driven concept. These strengths make our plants in Thailand reliable suppliers of products to customers in many countries.
- Taiwan: Utilizing expertise in materials and processing technologies, our production plants in Taiwan produce mainly steel valves. These valves are sold in Japan and other countries around the world.
- China: This country, often referred to as the world's factory, is an extremely cost-efficient location for manufacturing valves. The KITZ Chinese plants manufacture steel valves for industrial applications.
- Spain: This plant is a supply base for EU customers. Its main products are steel ball valves.

Marketing, Service and Maintenance

KITZ provides a source of solutions for the entire product life cycle.





KITZ extends support to customers in many ways. Quality products Reliably systemized distribution and maintenance networks The KITZ VIEW and order tracking service Technical training for customers

This is what the KITZ brand stands for.

Extensive Marketing Network Able to Respond Instantly to Customer **Demands**

Global Marketing Ne

In Japan, KITZ Corporation has branch offices and distribution networks in all major cities to cover every region of the country. All these bases are linked via a data network to the head office and factories so that market demand can be fed back directly to the people who manufacture KITZ products. Another KITZ advantage is an exclusive justin-time order system. The result is the ability to deliver products almost immediately. Moreover, the KITZ Option Express (KOE) permits reviews of order receipt, production and shipment for optional products, facilitating virtually immediate deliveries and the ability to give customers confirmed delivery

All after-sales services are extended by KITZ Engineering Service Co., Ltd., which has four factory service centers and a network of 22 authorized service shops throughout Japan. This makes possible the provision of maintenance services that precisely match each customer's needs.

times.

The Just-in-Time Order System

Under this order system, customers determine a standard level for each KITZ standard product held as inventory so that KITZ Corporation can replace on a daily basis items that have been shipped. Inventory is thus replenished constantly. Customers no longer need to monitor inventory levels for these standard products and can immediately respond to the needs of off-the-shelf distribution.

Brand That Stands for Outstanding Reliability Worldwide

Overseas sales strategies are coordinated by the International Sales Division, which oversees branch offices in the U.S., Spain, the U.K., Thailand and China. This network allows KITZ Corporation to cover all global



A KITZ subsidiary specializing in valve repair/modification and parts distribution, in addition to equipment maintenance



KITZ discloses all material information related to the Company on its website in a timely and appropriate manner. This includes corporate profile. IR information and product information, as well as current job openings.



Established in Kobuchizawa in Yamanashi Prefecture in 1981, the KITZ Technical Training Center is the only permanent facility in Japan offering training in valve technology. A large number of our customers use this facility.

KITZ Engineering Service Co., Ltd

KITZ Technical Training Center

markets as well as work with about 40 distributors to serve customers outside Japan To respond quickly to requests and problems concerning specific products, there is a network of KITZ Authorized Modification Shops that can modify and repair valves.

Website Information Service

KITZ Corporation uses networks to offer customers a number of services. On the Company's website (http://www.kitz.co.jp), customers can search for products, download product designs and check at any time when an order will be delivered. (An English version will be produced in the future.)

KITZ VIEW

This service gives customers direct access to detailed product information such as specifications and drawings. Since KITZ Corporation frequently makes minor revisions in designs and specifications, KITZ VIEW is a useful source of the latest information.

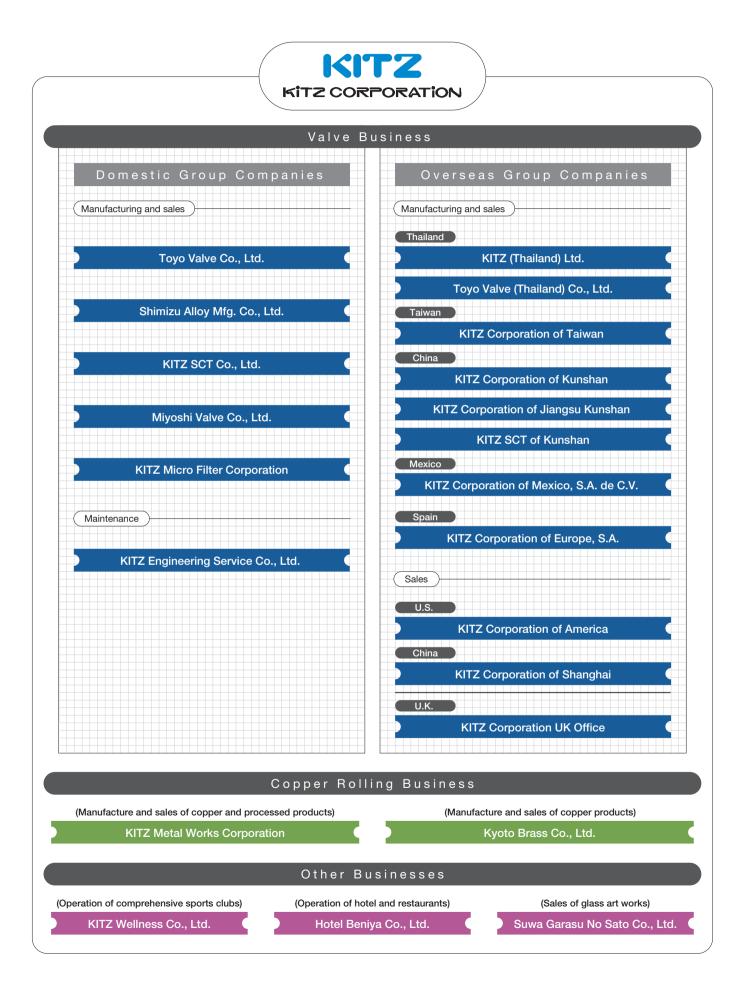
Order Tracking Service

Customers can use the KITZ website to check for themselves the status of products on order.

Valve Technical Training for Customers

Technical training is offered to keep customers up to date on the constant advances in valve materials and technologies as well as on ways to use KITZ products most effectively.

KITZ Group



Valve Business

(Domestic Group Companies)



Manufacturing and sales of valves



Shimizu Alloy Mfg. Co., Ltd. Manufacturing and sales of water works valves





Miyoshi Valve Co., Ltd. Manufacturing and sales of valves for building utilities and freezing and refrigeration equipment (Overseas Group Companies)

Maintenance services for valves



KITZ (Thailand) Ltd. Manufacturing and sales of copper alloy valves and butterfly valves

KITZ Corporation of Kunshan

KITZ Corporation of America

Sales, marketing and distribution of valves

Manufacturing and sales of steel valves



Toyo Valve (Thailand) Co., Ltd. Manufacturing and sales of copper alloy valves



KITZ Corporation of Jiangsu Kunshan Manufacturing and sales of steel valves



KITZ Corporation of Mexico, S.A. de C.V. Manufacturing and sales of steel valves

13





Manufacturing and sales of piping materials for semiconductor manufacturing equipment

KITZ Engineering Service Co., Ltd.





KITZ Corporation of Taiwan
Manufacturing and sales of steel valves and joints



KITZ SCT of Kunshan Manufacturing and sales of fittings for semiconductor production equipment



KITZ Corporation of Europe, S.A. Manufacturing and sales of steel ball valves

KITZ Group

Valve Business

KITZ Micro Filter Corporation

Using exclusive hollow fiber membrane production technology, this company produces fluid separation products ranging from filters for the semiconductor industry to domestic water conditioners.







for solutions



Plants

Nagasaka Plant

The place where KITZ was born, this facility is the Company's production and engineering headquarters. Bronze valves and stainless steel valves are the major products at the plant, which is the nucleus of the Group's manufacturing network. The plant has Japan's highest stainless steel casting capacity in a single location.

• Start of operations April 1951		
• Area of site 162,576m ²		
 Floor area 46,580m² 		
 Main manufacturing facilities 		
5-ton low frequency electric furnace x 4	Automated multiple machining device x	
High frequency electric furnace x 7	Automated valve assembly line x 1	
Automated molding and casting plant x 4	SRP furnace x 1	
Automated molten metal pouring apparatus x 1		
Major products Bronze valves Actuated valves	Stainless steel valvesWater distribution devices	
 Location Nagasaka-cho, Hokuto City, Yamanashi Prefecture, Japan 		

Copper Rolling Business

The main activity of these companies is the manufacture of lead-free brass rods, a product that has been attracting increasing attention in recent years, and brass rods for machining and forging as well as parts for the valves made by KITZ Corporation and its Group companies. In addition, the companies are engaged in the sale of materials and processed components used in water systems, consumer electronics, automobiles and many other applications.

KITZ Metal Works Corporation

Kyoto Brass Co., Ltd.





Other Businesses

KITZ Wellness Co.. Ltd.

This company helps customers to stay fit and enjoy sports by operating comprehensive sports clubs called KITZ Sports Square in the Tokyo area. Each location is equipped with a swimming pool, a variety of training equipment, tennis and squash courts, space for golf lessons and many other activities.

Hotel Beniya Co., Ltd.

Hotel Beniya is a hot spring hotel located on the shore of beautiful Lake Suwa in Nagano Prefecture, Japan. A top-floor bath provides a majestic view of the sunset. There is a convention hall large enough for international conferences as well as large and small banquet halls and other facilities, allowing the hotel to serve tourists as well as local residents.

Suwa Garasu No Sato Co., Ltd.

One of Japan's largest glass shops, this facility on the shore of Lake Suwa has a large collection of well-known works of glass art and other artistic items incorporating glass from all over the world. Visitors can see original works of art take shape in the glass studio. The new wing of the Kitazawa Museum of Art is located on the second floor.

Kitazawa Museum of Art

Established in 1982 by KITZ founder Toshio Kitazawa, this foundation operates art museums in the communities of Suwa in Nagano Prefecture and Kiyosato in Yamanashi Prefecture. The permanent collection has glass objects from the art nouveau period as well as modern Japanese paintings. By supporting the activities of the two Kitazawa art museums, the foundation contributes to both artistic and cultural advancement.









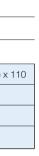
Ina Plant

This plant boasts one of the world's largest and most advanced production lines for industrial valves. Major facilities include automated molding and casting lines for cast iron, transfer machines and numerically controlled (NC) lathes. Production of large-diameter ball valves and other large valves is one of the plant's most important roles. The Ina plant also manufactures all types of butterfly valves as well as automated control valves.

Area of site 202,000m ²		
Transfer machine x 9		
Valve assembly line x 32		
Automated multiple machining device x 6		
Cast steel valvesBall valvesAutomated control valves		

Location Ina City, Nagano Prefecture, Japan

















Basic Information

Corporate Information

Name	KITZ CORPORATION	
Head office	1-10-1 Nakase, Mihama-ku, Chiba 261-8577, Japan Tel: +81-43-299-0111	
URL	http://www.kitz.co.jp/index_en.html	
Established	January 26, 1951	
Capital	¥21,207 million (As of March 31, 2004)	
Activities	Manufacturing and sales of valves, other flow control devices and related products	



